

Certain-Teen
Products

INFORMATION
ON
EXTENT OF ORGANIZATION
AND
CONTRACT PROVISIONS

CERTAIN-TEED PRODUCTS CORPORATION
AUGUST 16, 1954

Distributed as a service to warehouse local unions by:
NATIONAL WAREHOUSE DIVISION
INT'L BROTHERHOOD OF TEAMSTERS, CHAUFFEURS, WAREHOUSEMEN
AND HELPERS
100 Indiana Avenue, N. W., Washington 1, D. C.
H. J. GIBBONS, ACTING DIRECTOR

CERTAIN-TEED PRODUCTS CORPORATION

PROPERTY LOCATIONS

Roofing Plants:

| | |
|-------------------------|-------------------------|
| Richmond, California | No report |
| Savannah, Georgia | No report |
| E. St. Louis, Illinois | Organized by AFL unions |
| Marcellus, Illinois | Not organized by IBT |
| Kansas City, Missouri | Organized by Local 541 |
| Niagara Falls, New York | Not organized by IBT |
| York, Pennsylvania | Not organized by IBT |
| Dallas, Texas | Organized by CIO |

Gypsum Mines & Plants:

| | |
|------------------------|----------------------|
| Fort Dodge, Iowa | Not organized by IBT |
| Blue Rapids, Kansas | Not organized by IBT |
| Grand Rapids, Michigan | Not organized by IBT |
| Akron, New York | Not organized by IBT |
| Acme, Texas | No report |
| Sigurd, Utah | No report |

Fibreboard Plants:

| | |
|-------------------|----------------------|
| Buffalo, New York | Not organized by IBT |
|-------------------|----------------------|

Paper Mills

| | |
|-----------------|-----------------------|
| Pryor, Oklahoma | Chemical Workers, AFL |
|-----------------|-----------------------|

Newsprint, Fibreboard and Boxboard Plants

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|------------------|-----------|
| Thorold, Ontario | No report |
|------------------|-----------|

Felt Mills: (New)

| | |
|-----------------|-----------------------|
| Pryor, Oklahoma | Chemical Workers, AFL |
|-----------------|-----------------------|

Asphalt Roofing and Siding Plants:

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|--------------------|---------------------------------|
| Tacoma, Washington | Being organized by Local 599 |
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National Warehouse Division
Int'l Brotherhood of Teamsters
Aug. 16, 1954

CERTAIN-TEED PRODUCTS CORPORATION
EMPLOYEES COVERED BY KANSAS CITY AGREEMENT

The following job classifications are covered by the agreement between Local Union No. 541, Kansas City, Mo., and the Certain-teed Products Corporation. This is a roofing plant employing approximately 80 people.

Warehouse Department

Load Men
Assistant Lead Men
Car Bracer
Drop Shipment Handler

Stills & Tanks Department

Pumper
Blowermen

Cements & Coating Department

Mixer & Fillermen

Setturing & Coating Department

Setturer Tender
Felt Helper
Fillermen
Coolermen
Relief Mindermen (over 4 hrs. per shift)
Wraper
Inspector
Lift Truck Operators
Shingle Catchers
Roll Handler (one man crew)
Warehousemen
Leadmen - Shingle Crews
Felt Hanger
Coatermen
Slatemen
Mindermen
Relief Wrappers
Leadmen - Roll Crews
Wire Tying Machine Operators
Assistant Lead Men
Roll Handler (two man crew)
Felt Checker

CERTAIN-TEED PRODUCTS CORPORATION

This company is a leading manufacturer of building materials, with plants in 10 states and sales offices in principal cities of the U.S. Its sales are at the rate of over \$60 million a year.

Trade names used include Certain-teed, Beaver, Vulcanite and Best-Wall. Products include asbestos roll roofing, asphalt and asbestos shingles and sidings, gypsum plastics, acoustical plaster, and several others.

The company also controls Valspar Corporation through its ownership of stock and has three wholly owned subsidiaries, Western Gypsum Co., Beaver Co., Ltd. and Beaver Wood Fibre Co., Ltd. The two "Beaver" concerns do business in Canada.

The company, organized in Maryland in 1917, has general offices in Ardmore, Pa. It has over 9000 stockholders.

The company's sales in the first three months of 1954 were \$13,546,029, or 4% over the same period in 1953. Its net income (profit) in the first three months of 1954 was \$771,853, or 18% over the same period in 1953.

Consolidated income account for 1953:

| | |
|------------------------------------|--------------|
| Net sales | \$61,924,907 |
| Cost and expense | 52,453,737 |
| Prof. on contract processing (cr.) | 380,108 |
| Operating income | 9,851,278 |
| Other income | 439,744 |
| Total income | 10,291,022 |
| Depreciation and depletion | 1,771,154 |
| Taxes on income | 4,252,000 |
| Other deductions | 326,925 |
| Net income | 3,940,943 |
| Common dividends | 1,827,242 |
| Balance after dividends | 2,113,701 |

Officers are: Chmn. and Pres., Rawson G. Lizers; Vice Pres., P. E. Fischer; Vice Pres., C. K. Hobson; Vice Pres. & Compt., J. R. Johnston; Vice Pres., Malcolm Meyer; Asst. Vice Pres., A. R. Craven; Secretary, A. O. Graves; Treasurer, Mellor Hargreaves.

The following are the only members of Certain-teed board of directors who have directorates in other corporations:

Thomas F. Brown, also vice president for Production and director of Nat'l Distillers Products Corp., New York City, also director of 21 distillery companies. Director and member of executive committee of American Hard Rubber Co.

Albert J. Hettinger, Jr., also partner in Lazard Freres & Co., Lincoln Nat'l Life Insurance Co. (Ft. Wayne, Ind.) and Glens Falls (N.Y.) Insurance Co.

Hamilton Pell, also chairman of executive committee of Compo Shoe Machinery Corp., chairman of Compo Chemical Co., also of U.S. Vitamin Corp. and Professional Laboratories, Inc., vice president and director of Acony Corp., director of Ambrook Industries, Inc., Wood Newspaper Machinery, Inc., and several others.

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